Japan-Ukraine Cooperation



4) JP x UA Partnership

3) Facilitating Menues

Kyiv office for JETRO

NEXI: Credit Lines

JBIC: Two Step Loan

METI: Pilot Support

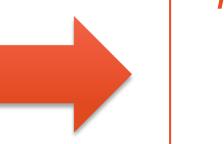
JICA: Grants, Investments, Study



- **1** Multiple Commercial Visa
- 2 Travel Advise & Warning

1) For Better Investment Climate:

1) Tax Convention 2 Bilateral Investment Treaty

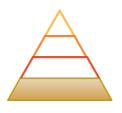


More Business
Activities
between
Japan and
Ukraine

For better investment climate

1 Tax Convention (Signing)

- Renewal of the outdated Convention (1981)
- Revising the taxation on business profits and investment income
- ② Bilateral Investment Treaty (BIT)(Commencement of negotiations for a review)
 - Transitioning from protecting the investments to the encouragement of increasing of the investments





For more interactions



Multiple Commercial Visa

- For the full-time employees of UA companies involved in the JP-UA cooperation projects
- Multiple entry visas for short-term stay with business purposes
- Relaxed requirement for a travel history to Japan

2 Travel Advise & Warning

 Allow travels to help rebuild UA public and private sectors





Facilitating menues for private sectors' activities



- ① Opening of the Kyiv office for JETRO: Business matching, trade/investment promotion
- 2 NEXI: Credit lines for trade and investment
- 3 METI: Pilot support
- **4 JICA:** Grant aid, support to private sector, investment in export-oriented funds
- 5 JBIC: Two Step Loan to the Black Sea Trade and Development Bank











1JETRO

Japan External Trade Organization

Promoting mutual trade and investment between Japan and the rest of the world

- Establishment of JETRO Kyiv Office
- Signing of Agreements
 - MoC between the JETRO and and Ministry of Foreign Affairs of Ukraine
 - MoC between the JETRO and State institution "Entrepreneurship and Export Promotion Office"
 - Joint Declaration by the JETRO and Ukraine United Nations Industrial Development Organization
 - Cooperation between JETRO and the EBRD to facilitate interaction between Ukrainian small and medium-sized enterprises and Japanese companies







The Nippon Export and Investment Insurance

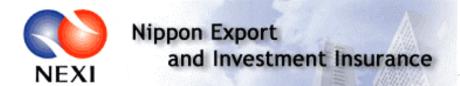
Japanese insurance corporation

⇒ providing trade and investment insurance services to facilitate and enhance Japanese companies' international business

▶ NEXI Credit Lines

for investments and exports to Ukraine (supporting the recovery and reconstruction) - <u>JPY 200 bln in total (USD 1.36 bln</u>)

- Overseas Investment Insurance (until 2029) for promoting investments from Japan (JPY 150 billion)
- <u>Export Credit Insurance</u> (until 2026) for supporting imports of goods and services from Japan required for Ukraine's recovery and reconstruction (JPY 50 billion)



2NEXI

The Nippon Export and Investment Insurance



- NEXI Support of Investments and Trade in Ukraine
 - MOU on cooperation with Export Credit Agency Ukraine (information exchange, cooperation in support of Japanese companies' trade and investment in Ukraine)
 - Amended MOU with the European Bank for Reconstruction and Development to enhance cooperation in Ukraine (information exchange, collaboration on potential projects in Ukraine)





3 MET



The Ministry of Economy, Trade and Industry

- ► Ukraine Reconstruction Support Project (Supplementary budget amount for 2024: <u>JPY 26 bln (USD 177 mln)</u>
 - Objectives: to provide the support that is unique to Japan, contributing to the recovery of Ukraine, and creating new business opportunities for Japanese companies.
 - Fields: energy, agriculture/food, environment/sanitation, IT technology
 - Overwiev: Japanese companies, including startups, are 1) implementing projects that will help solve Ukraine's challenges and support reconstruction; 2) collaborating with Ukrainian companies and third country companies as necessary.



4JICA

Japan International Cooperation Agency

Implementing agency of Japanese Official Development Aid (ODA)

⇒ supporting the socioeconomic development, recovery, economic stability of developing regions

Grant Aid

The Programme for Emergency Recovery (Phase 3) JPY 15.8 bln (USD 107.5 mln)

- Unexploded ordnance and mine action
- Electricity and energy
- Transportation
- Public private partnership







4JICA





► Technical Cooperation Projects

 MoC between JICA and Ministry of Economy on Project for Enhancing Private-sector Engagement for Reconstruction of Ukraine

Investments

 Agreement between JICA and Horizon Capital on Project for Export-Oriented Industry Promotion in Ukraine and Moldova (Private Sector Investment Finance)









Lending, investment and guarantee operations

⇒ development of Japan and the international economy and society

- MOU with the Black Sea Trade and Development Bank
 - Two-step loan (150 million USD)
 - Facilitation of business activities (the reconstruction of Ukraine)
 - Promotion of structuring projects (agriculture, food, transport and logistics for exports, digital infrastructure, medicine in Ukraine and its neighbors)
 - Promotion of environment (the mitigation of climate change)

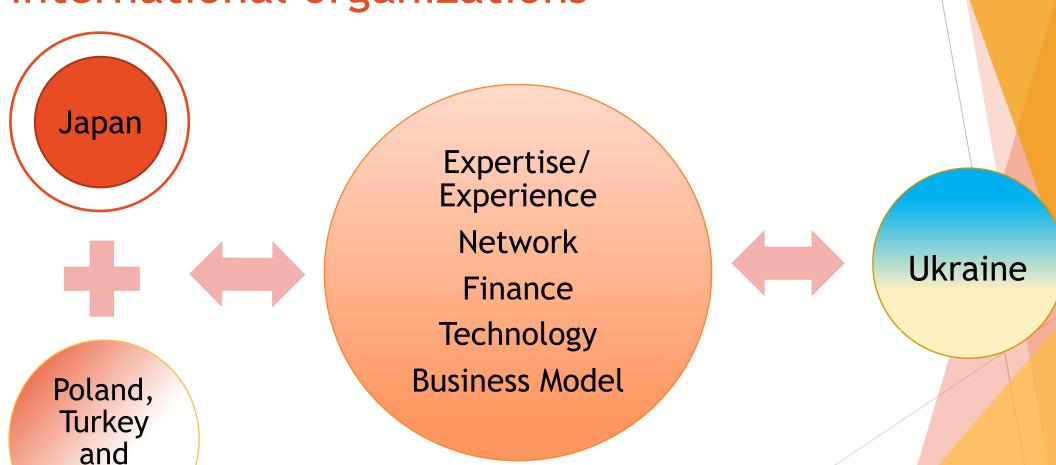






Collaboration with third countries and international organizations

others

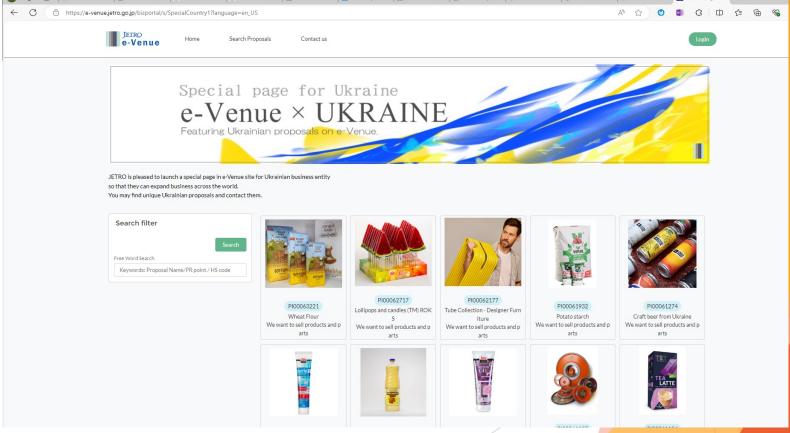






- Around 60 Ukrainian items are registered on business matching site "e-venue".
- You can put your business proposal or inquiry. Furthermore, you can search potential business partner and send inquiry via the platform. This service is free of charge.





Business platform for the creation of cross-border open innovation "J-Bridge"



J-Bridge will open opportunities for foreign startups/tech companies to meet Japanese companies.

1. Online Japanese Portal Profile

JETRO will create an online business summary profile for registered overseas startups/companies and provide this information to "J-Bridge Members" (Japanese companies).

2. Meet-up Service with J-Bridge Members

Overseas startups/companies that JETRO supports can access our "Japanese Partner Finder" platform which contains information on Japanese companies interested in collaboration. You can search for Japanese companies and send meeting requests through the platform.

3. Invitation to Events

Overseas startups/companies will be provided information about various JETRO online events to promote digital transformation, carbon neutrality, and open innovation, including opportunities to attend seminars/business pitches.

4. Business Meetings arranged via JETRO



For startups with unique technologies and/or solutions, JETRO will reach out and organise business meetings with J-Bridge Members.

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